



VALLE SAGRADO
- PERÚ -

SALES MANUAL 2019

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Fundo Huincho Lote A5
Urubamba
(Cusco - Perú)

T (51_84)60_8930
info@hotelsolyluna.com
www.hotelsolyluna.com

FACT SHEET

FACT SHEET

NAME

| | |
|---------------------|--|
| Business name | Petit Pois S.A.C. |
| Brand name | Sol y Luna |
| RUC number | 20387253191 |
| Address: | Fundo Huincho Lote A - 5 Urubamba, Cusco |
| Phone | (5184) 608930 - (5184) 608931 |
| Fax | (5184) 608937 |
| BCP account number: | American Dollars: 285-1102383-1-78 Peruvian Sol: 285-1117792-0-14 |
| CCI codes | American Dollars: 00228500110238317854 Peruvian Sol: 00228500111779201454 |
| SWIFT code | BCPLPEPL Address: Av. Sol 169 – Cusco |
| Skype ID | hotelsolyluna |
| Website | www.hotelsolyluna.com |



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FACT SHEET

DISTANCE CHART

| From Sol y Luna to: | Kilometers | Minutes (approximately) |
|---------------------|------------|-------------------------|
| Cusco | 60 | 90 |
| Poroy | 50 | 60 |
| Chinchero | 35 | 30 |
| Maras | 10 | 20 |
| Pisac | 45 | 40 |
| Ollantaytambo | 25 | 30 |
| Machu Picchu | 140 | 120 |

MANAGEMENT

| Position | Name | E-mail | Skype id |
|------------------|------------------|-----------------------------------|------------------------|
| Host & Owner | Petit Miribel | gerencia@hotelsolyluna.com | petit_solyluna |
| Resident Manager | Ichiro Sanchez | ichiro.sanchez@hotelsolyluna.com | ishiro86 |
| Booking Manager | Claudia Carrillo | reservas@hotelsolyluna.com | reservas.hotelsolyluna |
| Resident Chef | Nacho Selis | | |
| Marketing | Moisés Olivares | moises.olivares@hotelsolyluna.com | moises.olivares |



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BASIC SERVICES AND GENERAL CONDITIONS

| | |
|-------------------|---|
| Parking | Bus turning facility and private car park. |
| Running water | Tap water from the urban water supply, additionally filtered and purified. |
| Electricity: | Public power grid plus two (2) generators for emergencies that meet 100% of our requirements. |
| Telephone access: | National and international telephone services. |
| Internet: | High speed Wi-Fi in the entire property. |
| Altitude: | 2870 metres above sea level |



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RECEPTION AND CONCIERGE DESK

| | |
|------------------|---|
| Reception desk | 24 hours |
| Check IN | 11:00 a.m. |
| Check OUT | 10:00 p.m. |
| Money exchange | American Dollars |
| Credit cards | Visa, American Express, Master Card, Diners Club. |
| Languages spoken | Spanish, English, French, Swiss German |
| Taxis | Available on request |
| Luggage storage | Available |

LAUNDRY

| | |
|------------------|------------------------------|
| Laundry service | From 7:00 a.m. to 7:00 p.m. |
| Same-day laundry | If received before 3:00 p.m. |

Laundry is picked up and delivered at the guest's room.

TRANSPORTATION

| | |
|--------------------------|---------------|
| Mercedes Benz, Sprinter. | 15 passengers |
| Hyundai, H1. | 09 passengers |
| Nissan, Pathfinder. | 04 passengers |

All routes in the Sacred Valley and transportation to Cusco city are available upon request.



RELAIS & CHATEAUX.



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FACT SHEET

LODGING
SUPERIOR CASITAS
(28 CASITAS)

BUNGALOWS DESIGNED TO FIT SEAMLESSLY WITH THEIR SURROUNDINGS.
EACH HAS ACCESS TO THE GARDEN THROUGH ITS OWN TERRACE.

| SUPERIOR CASITAS | | | |
|-------------------|----|--------------------------------------|--|
| Double | 12 | 01 king size bed | Single-storey |
| Double Twin | 11 | 02 full-sized beds | Single-storey |
| Family (4 people) | 5 | 01 king size bed + 02 double beds | Ground floor and mezzanine, with 01 full bathroom |

| COMPLEMENTS AND AMENITIES: |
|---------------------------------------|
| Tantra toiletries |
| Hair dryer |
| Quality cotton bathrobes and slippers |
| Heater |
| Flower arrangements |
| Books and magazines (hotel property) |
| Safety deposit |
| Telephone service (DDN, DDI) |
| High speed Wi-Fi |



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FACT SHEET

LODGING
DELUXE AND PREMIUM CASITAS
(10 Deluxe, 5 Premium)

ENJOY THE LUXURY OF SPACE, THE PRIVILEGE OF STAYING IN THE SACRED VALLEY
AND EXQUISITE FOLK ART DECOR.

| CASITAS DELUXE / PREMIUM | | | |
|--------------------------|---|-------------------|--|
| Deluxe Double | 3 | 01 king size bed | 109 m2 interiors (plus porch, garden and terrace) |
| Deluxe Twin | 3 | 02 double beds | |
| Deluxe Double C | 2 | 01 cama king size | Connects with a Deluxe Twin |
| Deluxe Twin C | 2 | 02 double beds | Connects with a Deluxe Double |
| Premium Double | 3 | 01 king size bed | 120 m2 interiors (plus porch, garden and terrace with Jacuzzi) |
| Premium Twin | 2 | 02 double beds | |

| COMPLEMENTS: | |
|--------------------------------------|--|
| Petit fours on arrival | Telephone service (DDN, DDI) |
| Flower arrangements | Power outlets with voltage selector (220v / 110 v) |
| Antiques | Makeup mirror with light |
| Books and magazines (hotel property) | Hair dryer |
| A selection of snacks and beverages | L'Occitane toiletries |
| Safety deposit | Bathrobes and slippers |
| Wi-Fi (free of charge) | Towel warmer |
| Satellite TV | High density Pima cotton sheets |
| High fidelity ambient music | 100% goose down pillows and duvets |



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RESTAURANTS

| KILLA WASI RESTAURANT | |
|-----------------------|-------------------------|
| Breakfast | 5:00 a.m. to 10:00 a.m. |
| Lunch | 12:00 p.m. to 3:00 p.m. |
| Dinner | 6:00 p.m. to 10:00 p.m. |
| Cuisine | Gourmet Peruvian |
| Service | Elegant. |
| Capacity | 120 seats. |

Reservations not required.

| WAYRA | |
|----------|-------------------------|
| Lunch | 12:00 p.m. to 3:00 p.m. |
| Dinner | 6:00 p.m. to 10:00 p.m. |
| Cuisine | Author cuisine |
| Service | Casual |
| Capacity | More than 200 seats. |

Reservations required.



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FACT SHEET

| YACU WASI SPA | |
|----------------------|--|
| Servicies | <p>Massages</p> <p>Treatments</p> <p>Dry sauna</p> <p>Steam room</p> <p>Jacuzzi</p> <p>Yoga, Tai Chi, Reiki</p> <p>Gym</p> |
| Conditions | <p>Reservations required.</p> <p>The service is available exclusively for Sol y Luna guests.</p> |
| Capacity | <p>10 people in total.</p> <p>03 people in treatments.</p> |
| Horarios de atencion | <p>12:00 p.m. to 9:00 p.m.</p> |



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RATES

RATES 2018

Valid from January 1st through December 31st 2018

Currency: American Dollars

Applies to FIT bookings and groups

ACCOMODATION IN SUPERIOR, DELUXE AND PREMIUM CASITAS

Our accomodation rates include:

Buffet breakfast

Complimentary Wi-Fi in the entire hotel

Greeting with moist towels, welcome drink and petit fours

Complimentary sauna, Jacuzzi and gym

Exclusive access to Wayra ranch and Peruvian paso horse stud

Heated swimming pool



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RATES

CASITAS**PUBLISHED NET RATES IN AMERICAN DOLLARS**

10% service charge and 18% VAT not included

| CATEGORY | HIGH | MEDIUM | LOW |
|---------------------------|---|----------------------------|------------------------------------|
| | 01 Abr - 31 Ago 01 - 31 Oct 20 - 31 Dic | 01 - 31 Mar 01 - 30 Set | 01 Ene - 28 Feb 01 Nov - 19 Dic |
| Superior SWB /DWB | 452 | 379 | 324 |
| Superior TWB | 560 | 487 | 434 |
| Superior CWB | 722 | 607 | 520 |
| Superior - additional bed | 120 | 120 | 120 |
| Deluxe SWB /DWB | 767 | 645 | 552 |
| Premium SWB/DWB | 1227 | 1031 | 884 |
| Additional bed D/P | 120 | 120 | 120 |



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RATES

DINING

Lunch and Dinner Services

KILLA WASI

A gourmet interpretation of local cuisine with a contemporary touch

| | PUBLISHED Rates in American Dollars. 10% service charges included |
|---------------------------------------|---|
| Set menu | 77 |
| Christmas or New Year's Eve Dinner | 180 |
| Box lunch | 36 |
| Buffet Breakfast | 27 |

Note: Room service is available from 6:00 a.m. through 10:00 p.m. with an additional 10% charge.

WAYRA
Informal dining

| | PUBLISHED Rates in American Dollars 28% service charges and VAT included |
|---------------------------------------|--|
| Sacred Valley Lunch <i>(customer)</i> | 72 |
| Set menu dinner | 77 |



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RATES

| WAYRA Informal terrace dining | |
|---|--|
| | RATES Prices per person, in American Dollars. 10% service charge included. |
| PACHAMANCA IN WAYRA 10 people minimum | 68 |
| PIZZA NIGHT - CHILDREN (12 or younger) 4 people minimum (adults and children) | 42 |
| PIZZA NIGHT - ADULTS 4 people minimum (adults and children) | 63 |

| WINE CELLAR Tasting without pairing | |
|---|---|
| | RATES Prices per person, in American Dollars. 28% tax included. |
| 5 courses (without wine) | 105 |
| 7 courses (without wine) | 137 |
| 10 courses (without wine) | 158 |



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RATES

| WINE CELLAR Tasting with pairing | |
|-------------------------------------|--|
| | RATES Prices per person, in American Dollars. 28% tax included. |
| 5 courses with wine | 142 |
| 7 courses with wine | 173 |
| 10 courses with wine | 221 |



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RATES

UNIQUE EXPERIENCES

DINING

| | In American Dollars, per person. 28% tax charge included. |
|--|---|
| Organic Garden Tour (2 people minimum) | 189 |
| Cooking class (2 people minimum) | 189 |
| Taste of Peru (4 people minimum) | 53 |

Note: Our catering services are priced according to specifications requested.

CULTURE

| | Prices in American Dollars. 28% tax charges included. |
|------------------------------------|--|
| Peruvian paso horse show | 683 |
| Traditional weaving demonstration | 683 |
| Pottery workshop | 536 |
| CusiWasi Theatre / The Andean Gods | 1523 |



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RATES

| ADVENTURE | |
|-------------------------------------|--|
| | In American Dollars. 28% tax charges included. |
| ½ day horseback riding | 131 |
| 1 day horseback riding | 263 |
| MTB ½ day | 131 |
| MTB 1 day | 263 |
| Paragliding | 289 |
| ½ day trek | 131 |
| 1 day trek | 263 |
| ATV ½ day | 158 |
| ATV 1 day 2-4 passengers | 419 |
| ATV 1 day 5-6 passengers | 342 |
| ½ day kayaking - Lake Huaypo | 210 |
| ½ day paddle-boarding - Lake Huaypo | 131 |

Notes: All Adventure experiences require 2 people minimum.



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RATES

| GUIDED EXCURSIONS | |
|------------------------------------|--|
| | In American Dollars. 28% tax charges included. |
| Pisac ½ day | 147 |
| Ollantaytambo ½ day | 147 |
| Willoq and Patacancha ½ day | 189 |
| Ollantaytambo and Patacancha 1 day | 284 |
| Chinchero ½ day | 147 |
| Moray, Maras and salt ponds ½ day | 110 |
| Cusco 1 day | 257 |
| Machu Picchu 1 day | 977 |

Notes: All Guided Excursions experiences require 2 people minimum.



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RATES

| YACU WASI SPA | |
|---|---|
| TREATMENTS | RATES PER PERSON Prices in American Dollars. 28% tax charges included. |
| Massages (55 minutes) | 100 |
| Massages (90 minutes) | 147 |
| Facial treatments (55 minutos) | 100 |
| S&L treatment (facial moisturizing) 55 minutes | 121 |
| Body exfoliation. (Two hours. 15 minute sauna and 55 minute massage included) | 158 |
| Body wraps (Two hours. 15 minute sauna and 55 minute massage included) | 221 |
| Manicure. (45 minutes) | 63 |
| Pedicure. (60 minutes) | 95 |
| Sol y Luna Package (Massage + facial treatment of your choice, 90 minutes) | 179 |
| Sacred Valley Package (Simultaneous facial treatment + reflexology, 90 minutes) | 179 |
| Andean Experience Package. (2 hour hydrotherapy. Sauna, massages, Jacuzzi and a glass of wine included) | 189 |
| Yoga morning (Private classes for 2 people minimum) | 74 |
| Jacuzzi (45 minutes) | 47 |

Notas: 1. The Jacuzzi service is for a minimum of 2 people.
2. All services require reservations.
3. Services available exclusively for Sol y Luna guests.



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RATES

| TREATS FOR TRAVELLERS | |
|---|--|
| RETAIL PRICE | In American Dollars. 28% tax charges included. |
| Fruit basket. (A selection of seasonal fruits 37) | 37 |
| Small flower arrangement. (A bouquet of flowers from our garden) | 63 |
| Truffles. (A dozen assorted truffles) | 26 |
| Cheese plate. (A selection of local cheeses with dried fruits and housemade jam). | 37 |
| Birthday cake small: 8 servings | 55 |
| Birthday cake small: 10 servings | 80 |
| Birthday cake small: 12 servings | 90 |
| Wine or champagne. | Ask for the wine list from our cellar. |



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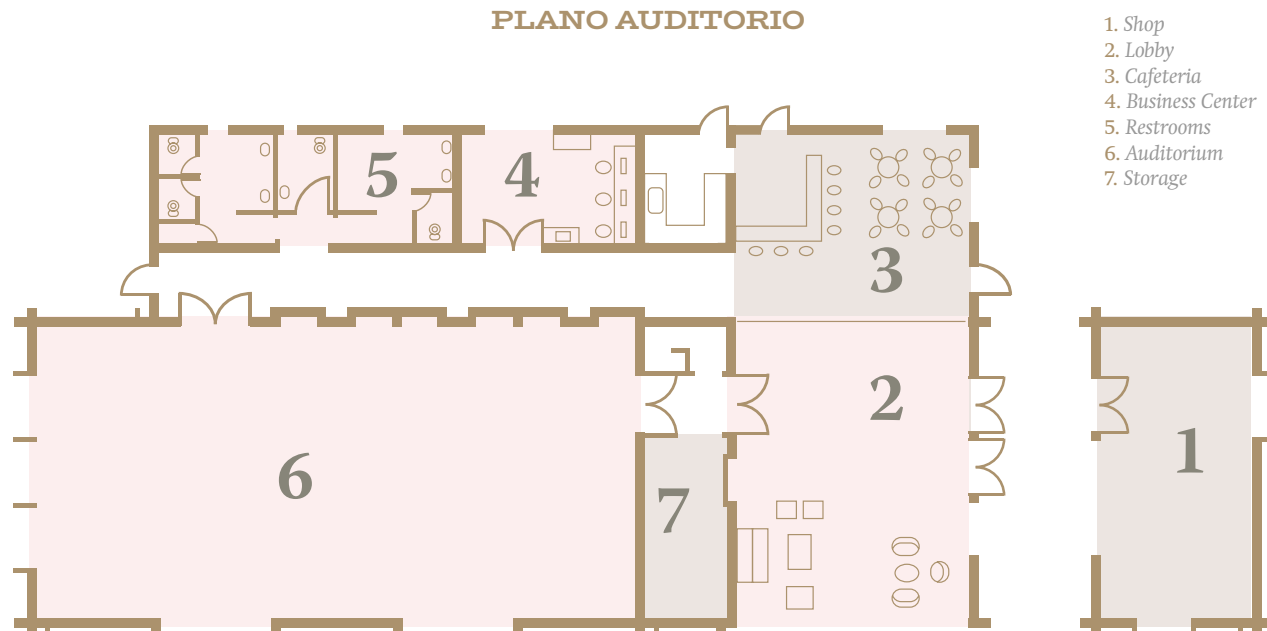
RATES

NINA AUDITORIUM

| SERVICES | RETAIL PRICE In American Dollars. 28% tax charges included. |
|---|--|
| ½ day hire, fully equipped Multimedia projector, PC or laptop, laser pointer, PA system, screen or flat-screen | 788 |
| ½ day hire, unequipped | 315 |
| Coffee break, cocktails and other services will be estimated upon request | |

Note: For each additional hour or fraction 50% of the convened price will be charged.

PLANO AUDITORIO



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RATES

TRANSPORTATION SERVICES

Prices per person, per route, 2 people minimum

| ROUTES FROM SOL & LUNA | RETAIL PRICE In American Dollars. 28% tax charges included. |
|---------------------------------------|--|
| To Ollantaytambo | 42 |
| To Cusco / Airport | 63 |
| To Yanahuara / Casa Andina | 32 |
| To Huayllabamba / Huayoccari | 32 |
| To Urubamba / Tambo del Inca | 16 |
| To Urubamba (vicinity) / Sacred River | 21 |

Notes: Other routes can be provided upon request.
Services are provided for 2 people minimum.
Charge per additional passenger: 50% of the fare.
Complimentary drinking water and tissues are provided.



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