



VALLE SAGRADO  
- PERÚ -

**SALES MANUAL  
2019**

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FACT SHEET

**FACT SHEET**

**NAME**

Business name	Petit Pois S.A.C.
Brand name	Sol y Luna
RUC number	20387253191
Address:	Fundo Huincho Lote A - 5 Urubamba, Cusco
Phone	(5184) 608930 - (5184) 608931
Fax	(5184) 608937
BCP account number:	American Dollars: 285-1102383-1-78 Peruvian Sol: 285-1117792-0-14
CCI codes	American Dollars: 00228500110238317854 Peruvian Sol: 00228500111779201454
SWIFT code	BCPLPEPL Address: Av. Sol 169 – Cusco
Skype ID	hotelsolyluna
Website	www.hotelsolyluna.com



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## DISTANCE CHART

From Sol y Luna to:	Kilometers	Minutes (approximately)
Cusco	60	90
Poroy	50	60
Chinchero	35	30
Maras	10	20
Pisac	45	40
Ollantaytambo	25	30
Machu Picchu	140	120

## MANAGEMENT

Position	Name	E-mail	Skype id
Host & Owner	Petit Miribel	gerencia@hotelsolyluna.com	petit_solyluna
Resident Manager	Ichiro Sanchez	ichiro.sanchez@hotelsolyluna.com	ishiro86
Booking Manager	Claudia Carrillo	reservas@hotelsolyluna.com	reservas.hotelsolyluna
Resident Chef	Nacho Selis		
Marketing	Moisés Olivares	moises.olivares@hotelsolyluna.com	moises.olivares



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## BASIC SERVICES AND GENERAL CONDITIONS

Parking	Bus turning facility and private car park.
Running water	Tap water from the urban water supply, additionally filtered and purified.
Electricity:	Public power grid plus two (2) generators for emergencies that meet 100% of our requirements.
Telephone access:	National and international telephone services.
Internet:	High speed Wi-Fi in the entire property.
Altitude:	2870 metres above sea level



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**FACT SHEET**

<b>RECEPTION AND CONCIERGE DESK</b>	
Reception desk	24 hours
Check IN	11:00 a.m.
Check OUT	10:00 p.m.
Money exchange	American Dollars
Credit cards	Visa, American Express, Master Card, Diners Club.
Languages spoken	Spanish, English, French, Swiss German
Taxis	Available on request
Luggage storage	Available

<b>LAUNDRY</b>	
Laundry service	From 7:00 a.m. to 7:00 p.m.
Same-day laundry	If received before 3:00 p.m.

*Laundry is picked up and delivered at the guest's room.*

<b>TRANSPORTATION</b>	
Mercedes Benz, Sprinter.	15 passengers
Hyundai, H1.	09 passengers
Nissan, Pathfinder.	04 passengers

*All routes in the Sacred Valley and transportation to Cusco city are available upon request.*



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FACT SHEET

**LODGING**  
**SUPERIOR CASITAS**  
(28 CASITAS)

BUNGALOWS DESIGNED TO FIT SEAMLESSLY WITH THEIR SURROUNDINGS.  
EACH HAS ACCESS TO THE GARDEN THROUGH ITS OWN TERRACE.

SUPERIOR CASITAS			
Double	12	01 king size bed	Single-storey
Double Twin	11	02 full-sized beds	Single-storey
Family (4 people)	5	01 king size bed + 02 double beds	Ground floor and mezzanine, with 01 full bathroom

COMPLEMENTS AND AMENITIES:

Tantra toiletries

Hair dryer

Quality cotton bathrobes and slippers

**Heater**

Flower arrangements

Books and magazines (hotel property)

Safety deposit

Telephone service (DDN, DDI)

High speed Wi-Fi



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FACT SHEET

**LODGING**  
**DELUXE AND PREMIUM CASITAS**  
(10 Deluxe, 5 Premium)

ENJOY THE LUXURY OF SPACE, THE PRIVILEGE OF STAYING IN THE SACRED VALLEY  
AND EXQUISITE FOLK ART DECOR.

CASITAS DELUXE / PREMIUM			
Deluxe Double	3	01 king size bed	109 m2 interiors (plus porch, garden and terrace)
Deluxe Twin	3	02 double beds	
Deluxe Double C	2	01 cama king size	Connects with a Deluxe Twin
Deluxe Twin C	2	02 double beds	Connects with a Deluxe Double
Premium Double	3	01 king size bed	120 m2 interiors (plus porch, garden and terrace with Jacuzzi)
Premium Twin	2	02 double beds	

COMPLEMENTS:	
Petit fours on arrival	Telephone service (DDN, DDI)
Flower arrangements	Power outlets with voltage selector (220v / 110 v)
Antiques	Makeup mirror with light
Books and magazines (hotel property)	Hair dryer
A selection of snacks and beverages	L'Occitane toiletries
Safety deposit	Bathrobes and slippers
Wi-Fi (free of charge)	Towel warmer
Satellite TV	High density Pima cotton sheets
High fidelity ambient music	100% goose down pillows and duvets



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**RESTAURANTS**

<b>KILLA WASI RESTAURANT</b>	
Breakfast	5:00 a.m. to 10:00 a.m.
Lunch	12:00 p.m. to 3:00 p.m.
Dinner	6:00 p.m. to 10:00 p.m.
Cuisine	Gourmet Peruvian
Service	Elegant.
Capacity	120 seats.

*Reservations not required.*

<b>WAYRA</b>	
Lunch	12:00 p.m. to 3:00 p.m.
Dinner	6:00 p.m. to 10:00 p.m.
Cuisine	Author cuisine
Service	Casual
Capacity	More than 200 seats.

*Reservations required.*



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YACU WASI SPA	
Services	Massages Treatments Dry sauna Steam room Jacuzzi Yoga, Tai Chi, Reiki Gym
Conditions	Reservations required. The service is available exclusively for Sol y Luna guests.
Capacity	10 people in total. 03 people in treatments.
Horarios de atencion	12:00 p.m. to 9:00 p.m.



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RATES

## RATES 2018

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Valid from January 1st through December 31st 2018

Currency: American Dollars

Applies to FIT bookings and groups

### ACCOMODATION IN SUPERIOR, DELUXE AND PREMIUM CASITAS

Our accomodation rates include:

Buffet breakfast

Complimentary Wi-Fi in the entire hotel

Greeting with moist towels, welcome drink and petit fours

Complimentary sauna, Jacuzzi and gym

Exclusive access to Wayra ranch and Peruvian paso horse stud

Heated swimming pool



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RATES

**CASITAS**

<b>PUBLISHED NET RATES IN AMERICAN DOLLARS</b>			
10% service charge and 18% VAT not included			
CATEGORY	HIGH	MEDIUM	LOW
	01 Abr - 31 Ago 01 - 31 Oct 20 - 31 Dic	01 - 31 Mar 01 - 30 Set	01 Ene - 28 Feb 01 Nov - 19 Dic
Superior SWB /DWB	452	379	324
Superior TWB	560	487	434
Superior CWB	722	607	520
Superior - additional bed	120	120	120
Deluxe SWB /DWB	767	645	552
Premium SWB/DWB	1227	1031	884
Additional bed D/P	120	120	120



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RATES

**DINING**

Lunch and Dinner Services

**KILLA WASI**

A gourmet interpretation of local cuisine with a contemporary touch

	PUBLISHED Rates in American Dollars. 10% service charges included
Set menu	77
Christmas or New Year's Eve Dinner	180
Box lunch	36
Buffet Breakfast	27

Note: Room service is available from 6:00 a.m. through 10:00 p.m. with an additional 10% charge.

**WAYRA**  
Informal dining

	PUBLISHED Rates in American Dollars 28% service charges and VAT included
Sacred Valley Lunch <i>(customer)</i>	72
Set menu dinner	77



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RATES

<b>WAYRA</b> Informal terrace dining	
	RATES Prices per person, in American Dollars. 10% service charge included.
PACHAMANCA IN WAYRA 10 people minimum	68
PIZZA NIGHT - CHILDREN (12 or younger) 4 people minimum (adults and children)	42
PIZZA NIGHT - ADULTS 4 people minimum (adults and children)	63

<b>WINE CELLAR</b> Tasting without pairing	
	RATES Prices per person, in American Dollars. 28% tax included.
5 courses (without wine)	105
7 courses (without wine)	137
10 courses (without wine)	158



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RATES

<b>WINE CELLAR</b> Tasting with pairing	
	RATES Prices per person, in American Dollars. 28% tax included.
5 courses with wine	142
7 courses with wine	173
10 courses with wine	221



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RATES

## UNIQUE EXPERIENCES

### DINING

DINING	
	In American Dollars, per person. 28% tax charge included.
Organic Garden Tour (2 people minimum)	189
Cooking class (2 people minimum)	189
Taste of Peru (4 people minimum)	53

*Note: Our catering services are priced according to specifications requested.*

### CULTURE

CULTURE	
	Prices in American Dollars. 28% tax charges included.
Peruvian paso horse show	683
Traditional weaving demonstration	683
Pottery workshop	536
CusiWasi Theatre / The Andean Gods	1523



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<b>ADVENTURE</b>	
	In American Dollars. 28% tax charges included.
½ day horseback riding	131
1 day horseback riding	263
MTB ½ day	131
MTB 1 day	263
Paragliding	289
½ day trek	131
1 day trek	263
ATV ½ day	158
ATV 1 day 2-4 passengers	419
ATV 1 day 5-6 passengers	342
½ day kayaking - Lake Huaypo	210
½ day paddle-boarding - Lake Huaypo	131

Notes: All Adventure experiences require 2 people minimum.



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GUIDED EXCURSIONS	
	In American Dollars. 28% tax charges included.
Pisac ½ day	147
Ollantaytambo ½ day	147
Willoq and Patacancha ½ day	189
Ollantaytambo and Patacancha 1 day	284
Chincho ½ day	147
Moray, Maras and salt ponds ½ day	110
Cusco 1 day	257
Machu Picchu 1 day	977

Notes: All Guided Excursions experiences require 2 people minimum.



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YACU WASI SPA	
TREATMENTS	RATES PER PERSON Prices in American Dollars. 28% tax charges included.
Massages (55 minutes)	100
Massages (90 minutes)	147
Facial treatments (55 minutos)	100
S&L treatment (facial moisturizing) 55 minutes	121
Body exfoliation. (Two hours. 15 minute sauna and 55 minute massage included)	158
Body wraps (Two hours. 15 minute sauna and 55 minute massage included)	221
Manicure. (45 minutes)	63
Pedicure. (60 minutes)	95
Sol y Luna Package (Massage + facial treatment of your choice, 90 minutes)	179
Sacred Valley Package (Simultaneous facial treatment + reflexology, 90 minutes)	179
Andean Experience Package. (2 hour hydrotherapy. Sauna, massages, Jacuzzi and a glass of wine included)	189
Yoga morning (Private classes for 2 people minimum)	74
Jacuzzi (45 minutes)	47

Notas: 1. The Jacuzzi service is for a minimum of 2 people.  
2. All services require reservations.  
3. Services available exclusively for Sol y Luna guests.



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TREATS FOR TRAVELLERS	
RETAIL PRICE	In American Dollars. 28% tax charges included.
Fruit basket. (A selection of seasonal fruits 37)	37
Small flower arrangement. (A bouquet of flowers from our garden)	63
Truffles. (A dozen assorted truffles)	26
Cheese plate. (A selection of local cheeses with dried fruits and housemade jam).	37
Birthday cake small: 8 servings	55
Birthday cake small: 10 servings	80
Birthday cake small: 12 servings	90
Wine or champagne.	Ask for the wine list from our cellar.



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**NINA AUDITORIUM**

SERVICES	RETAIL PRICE <small>In American Dollars. 28% tax charges included.</small>
½ day hire, fully equipped <small>Multimedia projector, PC or laptop, laser pointer, PA system, screen or flat-screen</small>	788
½ day hire, unequipped	315
Coffee break, cocktails and other services will be estimated upon request	

*Note: For each additional hour or fraction 50% of the convened price will be charged.*

**PLANO AUDITORIO**



- 1. Shop
- 2. Lobby
- 3. Cafeteria
- 4. Business Center
- 5. Restrooms
- 6. Auditorium
- 7. Storage



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RATES

## TRANSPORTATION SERVICES

Prices per person, per route, 2 people minimum

ROUTES FROM SOL & LUNA	RETAIL PRICE In American Dollars. 28% tax charges included.
To Ollantaytambo	42
To Cusco / Airport	63
To Yanahuara / Casa Andina	32
To Huayllabamba / Huayoccarí	32
To Urubamba / Tambo del Inca	16
To Urubamba (vicinity) / Sacred River	21

Notes: *Other routes can be provided upon request.  
Services are provided for 2 people minimum.  
Charge per additional passenger: 50% of the fare.  
Complimentary drinking water and tissues are provided.*



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